



Information for Potential Suppliers

Intel works with companies that are committed to delivering high quality products and services at competitive pricing are ethical and who work to improve their communities. We also put a premium on creative thinking and the innovative use of technology in delivering solutions.

A steadfast commitment to our corporate values is the cornerstone of Intel's success. Should we fail to live up to the standards described in this guide, we encourage you to contact us for a confidential review of the circumstances.

How We Buy

Intel's purchasing organization ("Purchasing") consists of various decentralized groups, which are linked to a centralized operation responsible for establishing strategic objectives and deploying resources. This "untraditional" and multifaceted structure allows Intel great flexibility in responding to the requirements of our dynamic environment.

Suppliers will find that Purchasing presents many different faces at Intel. This depends on the type of materials and services, quantities, frequency of purchase, or user application. We deal with over 10,000 suppliers worldwide. With this large and varied supply base, we expect to use our standard Terms & Conditions in contracts. Ultimately, one point of view is constant - Purchasing is committed to procuring the highest quality materials/services, at the lowest total cost with the best possible delivery, sustainability, responsiveness, diversity, and technology available.

How We'll Work Together

Although each manufacturing site has its own purchasing departments which may buy many items needed for local requirements, the majority of purchasing decisions are handled on a corporate level. Commodity Management Teams focus on the strategic worldwide management of materials, equipment, and services. A commodity team is led by a commodity specialist/manager and comprised of representative from Purchasing, Quality, Material Control, and Engineering. Other functions such as Safety, Production, Training Legal, and Finance contribute their expertise as needed. The team is jointly responsible for negotiation planning, supplier selection, and supplier evaluation. This synergistic approach to managing Intel's sources of supply achieves:

- Consolidated purchases with a reduced supplier base
- National and worldwide contracts
- Standardized equipment and processes
- Competitive cost worldwide

Suppliers can expect to interact with one or several members of a commodity team. Examples of team managed commodities are office products, direct materials, capital equipment, and operating supplies. Additional corporate commodities are listed at the end of this guide.

What's Important to Us

Intel's purchasing organization is the focal point for all contacts with suppliers concerning the commitment of company funds for materials and services. It is instrumental in establishing and managing effective supplier relationships. It is Purchasing's responsibility to locate and maintain the best source of supply. Our mutual success depends on every supplier supporting us in achieving the following strategic objectives:

Total Quality

To achieve excellence and customer satisfaction worldwide, our focus must be on continuous improvement within the processes and services on which we rely. Intel and its suppliers must strive to examine and improve all of the systems by which our businesses are run. Our suppliers are an integral part of our overall quality process, working together toward improvement we can build better products right from the start.

To improve product cost and performance, Intel and its suppliers must consider all factors, which combined make up the true value of the materials, equipment and services being procured. Joint efforts to identify value and maximize results are the basis for intelligent buying decisions and will ensure higher quality at lower total cost.

Collaboration

Intel's success in achieving Total Quality depends on viewing suppliers as a valuable extension of our own business. Our goal in purchasing is to build long-term business relationships with a select group of suppliers who share our total quality vision by consistently delivering the highest quality products and services. Ultimately, this focus means selecting fewer, higher quality suppliers.

Availability

Suppliers must be responsive to the rapid changes in design and manufacturing strategies. Reducing the time it takes to deliver materials and services to our manufacturing facilities helps to bring Intel products to market sooner and to reduce inventory exposure for both Intel and our suppliers. The speed of technological changes drives our need for reduced cycle times, shorter lead-times, 100% defect-free materials, and on-time delivery.

Intel's rapid growth has come principally from the technical innovations that have opened new markets and from the efforts of our employees. Some of the philosophies that have driven Intel have evolved into distinct result-driven culture guided by our Corporate Values.

Our Values



Customer First

- We listen, learn and anticipate our customers' needs.
- We deliver to our customer commitments with simplicity, clarity and speed.
- We nurture partnerships and foster growing ecosystems.



Fearless Innovation

- We take informed risks together, learn and pivot quickly from mistakes to be better, faster, smarter.
- We continuously improve, enabling us to be more curious, bold and innovative.
- We are competitively paranoid to anticipate change and disrupt markets.



Results Driven

- We prioritize, focus and execute flawlessly with urgency.
- We make data-driven decisions with intellectual honesty and constructive debate; we disagree and commit.
- We assume responsibility to deliver long-term stakeholder value.



One Intel

- We commit to team success, doing what's best for Intel.
- We recognize, respect and build trust with each other.
- We value and grow passionate, empowered teams.



Inclusion

- We value diversity and embrace differences.
- We build inclusive teams where everyone does their best work, celebrates and has fun.
- We care and make a difference to each other and our communities.



Quality

- We are disciplined to deliver products and services that our customers and partners can always rely on.
- We set and achieve high quality and security standards.
- We cultivate talent to do the right things right.



Integrity

- We are truthful and transparent and act with uncompromising integrity.
- We ensure a safe and healthy workplace.
- We shape technology as a force for good.

Criteria for Evaluating Potential Suppliers

Intel considers many characteristics and business principles in evaluating potential suppliers. Suppliers who have been successful at Intel can be assured that they have met some of the most stringent requirements in the industry. Successful sourcing at Intel is not achieved solely on the basis of securing competitive bids. We are not looking for the lowest prices, but for the best value on a total cost basis. We strive to work with suppliers who are not only capable of, but also motivated to share Intel's standards for total quality and continuous improvement. Companies under consideration as potential suppliers are evaluated in a process using the following criteria:

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| ▪ Quality | ▪ Sustainability |
| ▪ Technology | ▪ Financial Stability |
| ▪ Productivity | ▪ Delivery Predictability/Reliability |
| ▪ Process Control | ▪ Service |
| ▪ World-wide Cost Competitiveness | ▪ Diversity |
| ▪ Environmental, Social & Governance | ▪ Management Philosophy |
| ▪ Innovation/New Ideas | ▪ Training Programs |

Intel expects to establish long-term relationships with capable suppliers and work closely with them over time to achieve high levels of quality and productivity. This process involves communicating intentions and expectations clearly, defining measures of success, obtaining regular feedback, and implementing corrective action plans to improve performance.

Intel Supplier Categories

HR & Employee Services

Benefits, Call Centers, Consulting, Events, Finance & Accounting, Employee Transportation, Fulfillment, Internet Marketing, Lodging & Meals, Market Research, Media, Meeting Services, Office Products, Organizational Services, Print & Design, Relocation, Temporary Staffing, Training, Travel Agency

Sales & Marketing

Ads, Brand Merchandise, Events, Internet Marketing, Market Research, Media, Press Relations, Public Relations, Retail, Sponsorships

Computing & Networking

Computing Hardware, Collaboration, Communication & Connection, Hosting Infrastructure, Network & Telecoms, Software, Technical Consulting & Outsource

Factory Materials

Chemicals, Fabrications, Gas, Precious Metals, Quartz, Silicon

Engineering Test Capital

Engineering Prototype Board & Materials, Fault Isolation Material Yield Analysis, Prototype Systems, Manufacturing & Design, Validation Test Equip.

Facilities Materials & Services

Café, Chemical Delivery Equipment, Construction Services, Control/Life Safety Systems, Electrical Equipment, Exhaust Systems, Furniture, Gas Delivery Equip, Integrated Facilities Mgmt, Mfg & Repair Items & Services, Real Estate, Security, UPW Equip, Utilities, Waste Treatment

Logistics & Transportation

3PL, Logistics Services, Transportation & Freight, Materials

Legal Services

Make Intel Aware of your Business

Register your Business profile with Intel

After determining how your business can align with Intel's strategic objectives, we encourage you to create a detailed online profile of your business through our [Supplier Intake Tool](#). This application assists our buyers with identifying potential suppliers.

Support our commitment to reduce environmental waste by providing your information electronically. Your information will be directed to the specific buyer(s) responsible for purchasing the materials/services you are marketing. Do not submit a request for an appointment as no further action is required. Should there be interest by Intel, you will be contacted directly by an Intel buyer.